

Message Text

UNCLASSIFIED POSS DUPE

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ACTION AID-59

INFO OCT-01 EUR-12 ISO-00 EB-07 COME-00 OMB-01 TRSE-00

CIAE-00 INR-07 NSAE-00 /087 W
----- 126073

R 191445Z OCT 76

FM AMEMBASSY ROME

TO SECSTATE WASHDC 0654

UNCLAS ROME 17106

E.O. 11652: N/A

TAGS: SWEL, IT

SUBJECT: AID FRIULI PROGRAM

1. EMBASSY RECEIVED VISIT TODAY FROM PRINCIPE RUSPOLI, PRESIDENT OF NEW COMPANY CALLED INFRASTRUTTURA SOCIALE, SPA. (INSO). COMPANY ESTABLISHED SEPTEMBER 1 IN ORDER CENTRALIZE ALL ENGINEERING AND ARCHITECTURAL DESIGN OFFICES OF ENI. THIS TO INCLUDE NUOVO PIGNONE WHICH ACTIVE IN FACTORY-BUILT CONSTRUCTION.

2. ALTHOUGH FIRM NOW IT HAS CONSIDERABLE RESOURCES BOTH IN TERMS OF STAFF AND FUNDING. IN FACT, ONE OBJECT BEHIND FORMATION OF FIRM IS TO DEVELOP GOVERNMENTAL PARTICIPATION IN SECTOR WHERE IT NOW ABSENT. FIRM PRESENTLY DESIGNING TWO LARGE HOSPITALS IN LOMBARDY, DEVELOPING 20 MILLION DOLLAR LABORATORIES FOR SNAM PROJETTI IN MILAN AND DIRECTING CONSTRUCTION OF 750 APARTMENT COMPLEX IN ROME. RUSPOLI SAID COMPANY LOOKING FOR CONTRACTS IN ORDER ESTABLISH ITS REPUTATION.

3. EMBOFF OUTLINED AID FRIULI PROGRAM AND CONTEMPLATED USE OF MANAGEMENT FIRM. RUSPOLI SAID HIS COMPANY DEFINITELY INTERESTED. WE VOLUNTEERED PASS INTEREST TO WASHINGTON BUT WARNED HIM SELECTION PROCESS ALREADY IN FINAL STAGES.

4. IF AID WASHINGTON HAS ANY INTEREST IN INSO, PLEASE LET US KNOW.VOLPE

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